

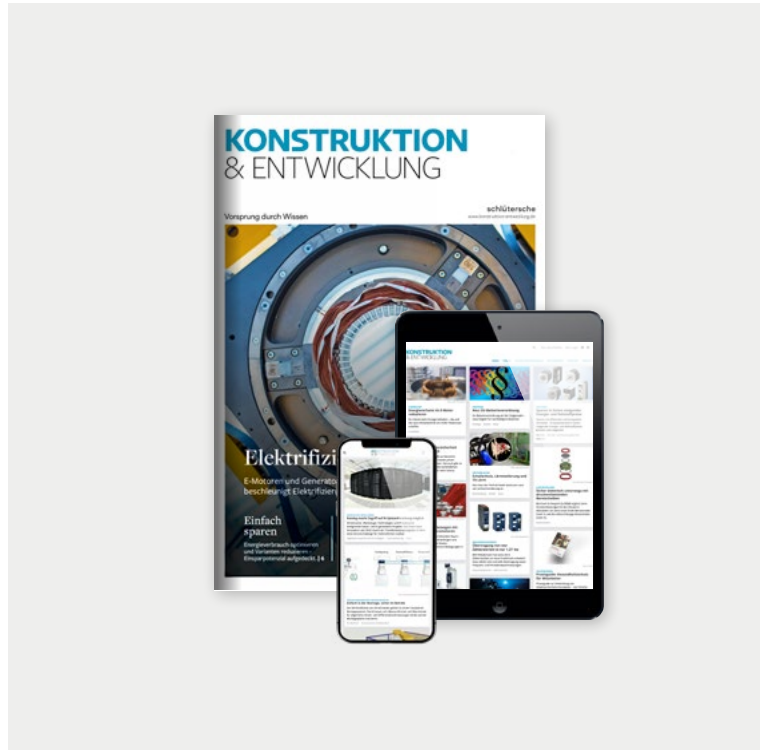
KONSTRUKTION & ENTWICKLUNG






Advantage through
knowledge

MEDIA DATA 2024



Contents



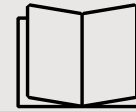
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At a Glance



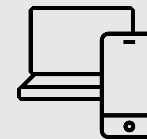
PRINT → KONSTRUKTION & ENTWICKLUNG

Reach your customers with the **trend magazine for the engineering industry!** Precise information, reliable background reports and facts ensure that decision-makers pay attention to this publication.



ONLINE → [konstruktion-entwicklung.de](https://www.konstruktion-entwicklung.de)

The Konstruktion & Entwicklung homepage **reflects the current industry trends** for designers and development engineers. Together with the weekly newsletter, it enables digital reach directly to the target group.



PRINT RUN

Ø **19,497**

Average per issue 01/07/2022 to 30/06/2023,
IVW-verified

PAGE IMPRESSIONS

Ø **10,800**

Source Google Analytics,
monthly average 07/2022-06/2023

NEWSLETTER RECIPIENTS

~ **1,400**

per mailing (as of July 2023)

Topics 2024

Issue	Deadline	Publication date	Special	Topics	Trade fairs
1	01/03/2024	20/03/2024	Automation technology	<p>FOCUS TOPIC:</p> <ul style="list-style-type: none"> ▶ Drive and control technology ▶ Sensors ▶ Handling technology ▶ Additive manufacturing <p>MORE TOPICS FOR ALL EDITIONS:</p> <ul style="list-style-type: none"> ▶ Digitalization and AI ▶ Electrical engineering, eMobility ▶ Fluid technology, Hardware and software ▶ Lightweight engineering, Machine safety ▶ Measurement and testing technology ▶ Sustainability 	<p>all about automation, Friedrichshafen, 05. - 06/03/24</p> <p>Hannover Messe, 22. - 26/04/24</p> <p>Rapid Tech, Erfurt, 14. -16/05/24</p> <p>Sensor + Test, Nürnberg, 11. - 13/06/24</p> <p>Motek, Stuttgart, 08. - 11/10/24</p> <p>SPS, Nürnberg, 12. - 14/11/24</p> <p>Formnext, Frankfurt, 19. - 22/11/24</p>
2	07/05/2024	29/05/2024	Connection technology		
3	30/08/2024	18/09/2024	Machine elements		
E-Magazin SPS	01/10/2024	21/10/2024	The E-Magazin der Konstruktion & Entwicklung in cooperation with Mesago , is published in german. Leading figures in the industry express their views on the trends and highlights in advance of the SPS - Smart Production Solution 2024.		
4	15/10/2024	04/11/2024	Drive and control technology		

Target Groups

Owners, management technical directors



The magazine reaches decision-makers in the fields of drive and control technology, automation, electrical engineering and machine elements.

Developers, planners designers



The magazine accompanies the industry on site to look at new approaches to solutions and provide answers for the target group.

Automation specialists

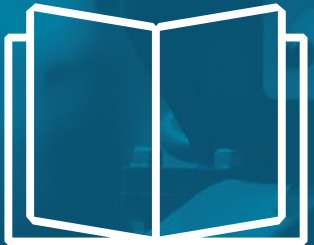


First-hand information for decision-makers in the industry!

Buyers



Due to its well-founded reporting, the magazine also reaches the purchasing departments in the engineering sector.



Print

Print



Member of the Informationsgemeinschaft zur Feststellung der Verbreitung von Werbeträgern e.V. (German Audit Bureau of Circulation).

Copies per issue on average from 1 July 2022 to 30 June 2023

Publication frequency: 4 x per year
31th volume 2024

PRINT RUN

Ø 20,100

ACTUAL DISTRIBUTED CIRCULATION

19,995

Our tip for all print products: use our sliding scale discounts!

if purchased within 12 months
(insertion year)

Quantity scale

- 3 times 5 %
- 6 times 10 %
- 9 times 15 %

COMBINATIONS

Larger contracts and multi-year contracts on request. You can also advertise in other publications from our publishing house. You will achieve high market penetration and can count on discounts. Take advantage of this synergistic effect. Let's talk about how you benefit.

Circulation and Distribution Analysis

EDITORIAL CONTENT ANALYSIS 2022 = 674 PAGES

Additive manufacturing	35	pages	=	10 %
Drive and control technology	77	pages	=	22 %
Automation technology	55	pages	=	14 %
Sensor technology	35	pages	=	10 %
Maschinenausrüstung und Maschinenelemente	55	pages	=	16 %
Electrical engineering	55	pages	=	16 %
C-technologies	25	pages	=	7 %
Industry + markets, management	53	pages	=	5 %
.....	779	pages	=	100 %

VOLUME..... 30th volume 2023

CIRCULATION ANALYSIS

Copies per issue on average from 1 July 2022 to 30 June 2023)

Print run	19,497	
Actual distributed circulation	19,955	of those, abroad 458
Sold circulation	266	of those, abroad 8
- Subscribed copies	-	
- Retail sales	-	
- Other sales	-	
Free copies	19,689	
Remaining, archive, file copies	145	

CIRCULATION MONITORING



Member of the Informationsgemeinschaft zur Feststellung der Verbreitung von Werbeträgern e.V.

GEOGRAPHICAL DISTRIBUTION ANALYSIS

Economic area:	Share of actual distributed circulation	
	%	Exemplare
Domestic:	97.7	19,497
Abroad:	2.3	458
Actual distributed circulation:	100	19,995

Circulation and Distribution Analysis

BREAKDOWN OF DOMESTIC CIRCULATION BY POSTCODE AREAS

	%	Exemplare
Postcode area 0	7.09	1,383
Postcode area 1	3.39	660
Postcode area 2	6.49	2,110
Postcode area 3	10.82	2,110
Postcode area 4	12.19	2,377
Postcode area 5	13.84	2,699
Postcode area 6	7.80	1,520
Postcode area 7	17.95	3,499
Postcode area 8	10.25	1,998
Postcode area 9	10.17	1,983
Insgesamt	100	19,497

DOMESTIC DISTRIBUTION BY NIELSEN REGIONS

	%	Exemplare
Nielsen region 1 (Hamburg, Bremen, Schleswig-Holstein, Lower Saxony)	11.21	2,185
Nielsen region 2 (North Rhine-Westphalia)	24.98	4,870
Nielsen region 3a (Hesse, Rhineland-Palatinate, Saarland)	12.15	2,370
Nielsen region 3b (Baden-Württemberg)	21.49	4,190
Nielsen region 4 (Bavaria)	16.42	3,202
Nielsen region 5 (Berlin)	1.63	317
Nielsen region 6 (Mecklenburg-Western Pomerania, Brandenburg, Saxony-Anhalt)	4.12	804
Nielsen region 7 (Thuringia, Saxony)	8.00	1,559
Actual distributed circulation – domestic	100	19,497

Summary of the Analysis Method

SUMMARY OF THE ANALYSIS METHOD FOR DISTRIBUTION ANALYSIS (AMF SCHEME 2, ITEM 18)

1. Analysis method:

- Distribution analysis through file evaluation – full analysis

2. Description of the recipients at the time of data collection:

2.1. Type of file:

The recipient file contains the addresses of all recipients.

Based on the available postal data, the file can be sorted according to postcodes or domestic and foreign addresses.

2.2 Total number of recipients in the file: 69,231

2.3 Total number of varying recipients: 67,403

2.4 Structure of recipients of an

average issue according to forms of distribution:

- **Sold circulation** 266

of those: subscribed copies 266

Retail sales 0

Other sales 0

- **Free copies** 19,689

of those: permanent free copies 1,558

rotating free copies 17,590

advertising copies 541

Actual distributed circulation 19,955
of those, domestic 19,497
of those, abroad 458

3. Description of the analysis

3.1 Population (proportion studied)

Actual distributed circulation 19,955 = 100%

of those, not included in the analysis: 609 = 3.05%

- Retail sales 0

- Other 68

- Advertising copies 541

Of the actually distributed circulation,

the analysis represents 19,955 = 100%

3.2 Date of file evaluation: 18/07/23

3.3 Description of the database:

The analysis is based on the complete file. The shares determined for circulation in Germany and abroad were projected onto the actual average annual circulation in accordance with AMF Item 17.

3.4 Target of the analysis: not applicable

3.5 Definition of the reader: not applicable

3.6 Analysis period: 01/07/2022 to 30/06/2023

3.7 Execution of the analysis: publisher

Size of the Business Entities

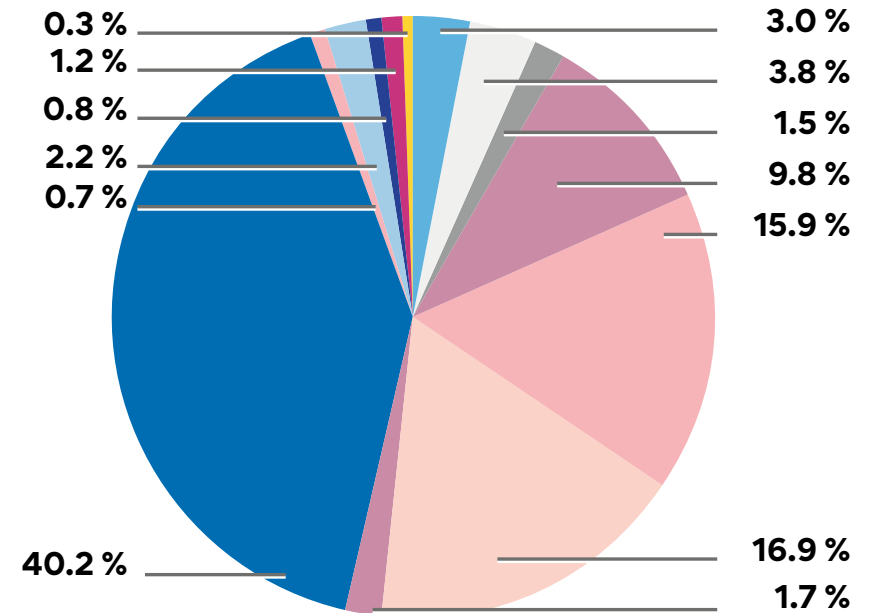
Number of employees	Share of actual distributed circulation	
	%	Copies
1 - 49	0.7	145
50 - 99	30.5	6,078
100 - 199	29.6	5,905
200 - 499	31.0	6,188
> 500	5.1	1,023
Miscellaneous	0.8	158
Actual distributed circulation – domestic	97.7	19,497
Actual distributed circulation – abroad	2.3	458
Total	100	19,955

Role / Position	Share of actual distributed circulation	
	%	Copies
Engineering	42.0	8,379
Management, technical directors	27.1	5,415
Procurement	17.9	3,564
Production	12.0	2,395
Miscellaneous	1.0	202
Actual distributed circulation	100	19,955

Recipient Structure Analysis












SECTORS/INDUSTRIES/SPECIALIST FIELDS/OCCUPATIONAL GROUPS

Recipient groups:	Share of actual distributed circulation	
	%	Copies
Chemical industry, mineral oil processing, coking plants	3.0	593
Manufacturers of rubber and plastic products	3.8	750
Glass industry, ceramics, manufacturing of non-metallic mineral products	1.5	306
Metal production and metal working	9.8	1,947
Manufacturing of metal products, steel and light metal engineering	15.9	3,167
Manufacture of devices for electricity generation, distribution, radio, television and communications technology	16.9	3,364
Medical, measuring and control technology, optics	1.7	339
Machine engineering	40.2	8,015
Manufacturing of office machines, data processing devices and equipment	0.7	135
Manufacturing of cars and car parts	2.2	442
Other vehicle manufacturing	0.8	157
Manufacturing sector - total	96.3	19,215
Other service providers, engineering offices, technical consultants	1.2	230
Undefined sector	0.3	53
Actual distributed circulation - domestic	97.7	19,498
Actual distributed circulation - abroad	2.3	458
Actual distributed circulation - total	100	20,795



* Base: Publisher file, multiple answers possible.

Advertisements

<p>1/1-Seite</p>  <p>Bleed: 210 × 297 mm 3 mm trim all around</p> <p>€ 8,050</p>	<p>Junior page</p>  <p>Bleed: 132 × 187 mm Type area: 115 × 165 mm</p> <p>€ 5,150</p>	<p>1/2 page landscape</p>  <p>Bleed: 210 × 148 mm Type area: 175 × 121 mm</p> <p>€ 4,790</p>	<p>1/2 page portrait</p>  <p>Bleed: 100 × 297 mm Type area: 85 × 248 mm</p> <p>€ 4,790</p>	<p>1/3 page landscape</p>  <p>Bleed: 210 × 102 mm Type area: 175 × 79 mm</p> <p>€ 3,350</p>	<p>1/3 page portrait</p>  <p>Bleed: 68 × 297 mm Type area: 55 × 248 mm</p> <p>€ 3,350</p>
<p>1/4 page landscape</p>  <p>Bleed: 210 × 79 mm Type area: 175 × 58 mm</p> <p>€ 2,390</p>	<p>1/4 page portrait</p>  <p>Bleed: 52 × 297 mm Type area: 40 × 248</p> <p>€ 2,390</p>	<p>1/4 page 2-column</p>  <p>Bleed: 100 × 148 mm Type area: 85 × 121 mm</p> <p>€ 2,390</p>	<p>1/8 page landscape</p>  <p>Bleed: 210 × 45 mm Type area: 175 × 26 mm</p> <p>€ 1,550</p>	<p>1/8 page 2-column</p>  <p>Bleed: 100 × 79 mm Type area: 85 × 58 mm</p> <p>€ 1,550</p>	

Bleed plus 3 mm bleed overleaf

Special Formats

Bound inserts



Exclusive placement in the centre of the magazine. The bound insert is firmly attached to the magazine and offers plenty of space for your information. The bound insert is delivered ready for use. A sample must be submitted when placing the order. Delivery in untrimmed format: 216 mm wide x 305 mm high (perfect binding), multi-page bound inserts, folded. Scope: 4-8 pages, weight: 70 - 135 g/m²
Format: 213 x 307 mm, special formats on request.

	130 g	170 g	over 170 g
▶ two pages	€ 7,090	€ 7,790	€ 8,580
▶ four pages	€ 10,640	€ 11,700	€ 12,870
▶ eight pages	€ 15,960	€ 17,550	€ 19,300

Other paper weights on request.

Supplements



Format: 105 x 148 – 200 x 283 mm Weight: up to 50g, Single sheets DIN A6 min. 150 g/m², Single sheets larger than DIN A6 min. 115 g/m²

Prices for heavier inserts and split runs on request and with possible postage charges. Submission of a sample required.

Price per thousand	Price per thousand		
▶ up to 25 g	€ 320	up to 40 g	€ 409
▶ up to 30 g	€ 349	up to 45 g	€ 435
▶ up to 35 g	€ 377	up to 50 g	€ 465

Affixed advertising material



Affixed postcards/product samples/CDs/brochures. Only bookable in conjunction with an advertisement, plus adhesive costs and additional distribution costs. Partial circulation on request. Submission of a binding sample required.

The delivery quantity for supplements, bound inserts and postcards etc. is 23,400 copies. The publisher reserves the right to increase the print run on special occasions.

Postcards in conjunction with advertisement or bound insert

- ▶ Insert fee in DIN A6 format up to 5 g from € 1,390
- ▶ plus gluing costs per thousand on request
- ▶ plus additional distribution costs on request

Special Pages

Title and cover pages



More attention due to exclusive placement on the cover and high-quality paper.

Reserve your premium placement in good time!

Title/inner title page:

194 mm x 220 mm

Price on request

Cover pages:

210 x 297 mm, plus 3 mm bleed all around

Inside cover page, 4c:

€ 8,690

Inside back cover, 4c:

€ 8,190

Back cover, 4c:

€ 8,690

Typesetting and litho costs

Any technical costs incurred, such as typesetting and correction work, will be charged at cost price and are not subject to discounts.

PLACEMENTS

Ads across the gutter

10% surcharge from b/w GP

Ads in the bleed

10% surcharge from b/w GP

Native Advertising: Print Advertorials

Offer your target group **value-added content** with a print advertorial. It is similar in layout to the editorial contributions in the magazine and is marked as an "advertisement".

Here you have **space for your informative, promotional content**: this is placed **directly in the editorial environment** with the look & feel of the magazine, which increases the credibility of your advertising message and boosts relevance among readers.

Your benefit

This format is particularly suitable for drawing the attention of your target group to your brand or product. **You provide us with the images and you can choose to supply the text yourself or have it professionally created or revised by our specialist editorial team.**

Thinking across channels:

book a cross-media campaign with online and print advertorial!

*Additional advertising formats available; prices on request.

Advertorial basic



Delivered article in the text/image standard of the magazine. The focus should be on the added value of the content for the reader. Placement in the editorial environment and marked as an advertisement.

SPECIFICATION

- ▶ Your texts are used 1:1 as delivered
- ▶ You provide us with the image material
- ▶ 1 correction loop incl.
- ▶ Labelled as an advertisement

Price e.g. for a 1/1 page*: € 8,050

Advertorial premium



Article optimised or newly created by the editorial team in the text/image standard of the magazine. The focus should be on the added value of the content for the reader. Placement in the editorial environment and marked as an advertisement.

SPECIFICATION

- ▶ Your texts will be optimised in terms of target group relevance, specialist journalism and content, or newly created
- ▶ You provide us with the image material
- ▶ 1 correction loop incl.
- ▶ Labelled as an advertisement

Price e.g. for a 1/1 page*: € 9,650

Corporate Publishing

Content with added value – tailored to your needs and goals



We design your individual communication for your target group and increase your profile. Whether classically as a print product, as a digital magazine with image galleries, videos, audio commentaries or via podcasts – the medium and content are optimised for communicating with customers, employees, press or multipliers.

The specialist content is exclusively aimed at your industry and your specific target group. Introduce your company and its products, innovations or personnel changes. Schlütersche handles all the agency work for you and creates content that gets you noticed and influences purchasing decisions.

We are happy to advise you on suitable solutions.

Price on request

Technical Specifications and Delivery

DELIVERING YOUR ADVERTISING DATA

E-mail: anzeigendaten-kue@schluetersche.de.

For queries, phone +49 (0)511 8550-2521.

When submitting your data, please state the Journal_Issue_Advertiser and send the exact order data at the same time as a printout of the advertisement with the final and binding text and layout.

DELIVERING YOUR PRINT ADVERTORIAL

Please send the following content at least 10 business days (advertorial basic) or 20 business days (advertorial premium) before the deadline for the booked issue to cm-augsburg@schluetersche.de.

1/2 page print advertorial:

1-2 images (JPG or PNG in print quality incl. copyright/image credits), approx. 1,500 characters of text plus headline (Word file)

1/1 page print advertorial:

2 images (JPG or PNG in print quality incl. copyright/image credits), approx. 2,500 characters of text plus headline and introductory text (Word file)

2/1 page print advertorial:

3-5 images (JPG or PNG in print quality incl. copyright/image credits), approx. 6,000 characters of text plus headline and introductory text (Word file)

Note: With a premium advertorial, your supplied texts will be optimised by us in terms of target group relevance, specialist journalism and content. If you don't provide your own text, our professional editorial team will create a text on your chosen topic (please provide a briefing).

For details on text distribution and image formats, please refer to our layout templates:

<https://svg.to/print-advertorials>

DELIVERY ADDRESS FOR THE ITEMS

Vogel Druck und Medienservice GmbH

Goods Receipt

Leibnizstrasse 5

97204 Höchberg

Acceptance times: Monday to Friday, 8 a.m. to 4 p.m

Delivery at the earliest 20 and at the latest 5 working days before the delivery date.

TERMS OF PAYMENT

Account details:

8 days after invoice date, 2% discount; otherwise 30 days without deduction.

Direct debit is possible.

VAT ID no. DE 316 433 496

Bank details

Bank details for advertising and sales invoices:

Commerzbank Hannover

IBAN: DE21 2504 0066 0331 8961 00,

BIC: COBADEFFXXX

Technical Specifications and Delivery

JOURNAL FORMAT

210 mm wide x 297 mm high, DIN A4, untrimmed: 216 mm wide x 303 mm high

Type area

175 mm wide x 248 mm high

4 columns = column width 40 mm

3 columns = column width 55 mm

PRINTING AND BINDING METHODS

Web offset printing, saddle stitching.

We reserve the right to switch to perfect binding if necessary.

DATA FORMATS

Delivery of PDF/X-3 data. Halftone images require a resolution of at least 250 dpi, ideally 300 dpi. Line art minimum 600 dpi.

Text must be embedded. The data must not contain RGB, LAB or ICC colour spaces.

COLOURS

Printing inks (CMYK) according to ISO 12647-2. Regarding converting and checking the colour space (ICC colour management), special reference is made to the standard offset profiles of the ECI (obtain the package "ECI_Offset_2009" free of charge at www.eci.org).

PROOF

Colour binding proof according to "Medienstandard Druck" (Print Media Standard) (bvdm). Digitally produced proofs must contain the FOGRA media wedge (available for a fee at fogra.org) to check the colour accuracy. Proofs must have an official print control strip. Please enquire about output profiles and paper classes for reference proofs.

DATA ARCHIVING

Data is archived for 1 year, unchanged repetitions are therefore usually possible. However, no data guarantee is given.

WARRANTY

The client is responsible for the timely delivery of the advertisement text and flawless print documents. If the customer does not provide flawless printing documents, the publisher shall print the advertisement in the quality permitted by the copy provided.

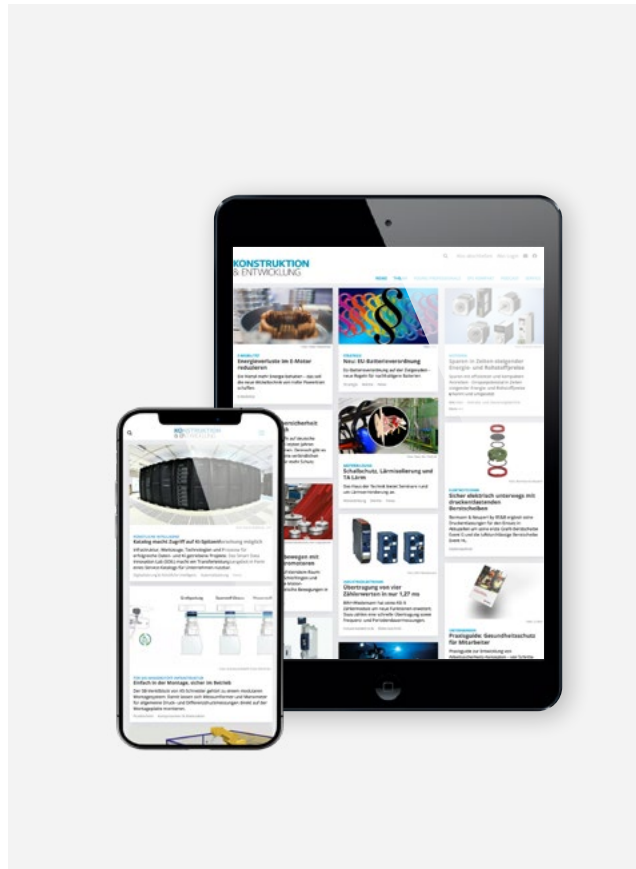
CONTACT

Service tel. +49 (0)511 8550-2521/-2522



Digital

Digital



PAGE IMPRESSIONS

Ø 10,800

Source Google Analytics,
monthly average 07/2022-06/2023

TOTAL USERS

Ø 5,000

Source Google Analytics,
monthly average 07/2022-06/2023

VISITS

Ø 6,100

Source Google Analytics,
monthly average 07/2022 - 06/2023

NEWSLETTER RECIPIENTS

~ 1,400

per mailing (as of July 2023)

Our tip for all digital products: use our sliding scale discounts!

if purchased within 12 months
(insertion year)

Frequency scale

3 times	5%
6 times	10%
12 times	15%

COMBINATIONS

Larger contracts and multi-year contracts on request. You can also advertise in other publications from our publishing house. You will achieve high market penetration and can count on discounts. Take advantage of this synergistic effect. Let's talk about how you benefit.

Newsletter

Full-size Banner



The full-size banner is placed centrally between individual news articles. If you book the premium placement, it is placed in a particularly attention-grabbing position above the first news article.

Format: 468 x 60 px

€ 350

Premium placement: € 590

per dispatch

Medium Rectangle



The medium rectangle is placed in a high-profile position between individual news articles in the middle of the editorial content.

Format: 300 x 250 px

€ 450

per dispatch

Wide Banner



The wide banner is placed centrally across the entire width of the newsletter between the individual news items.

Format: 600 x 120 px

€ 550

per dispatch

Text Ads



Text ads are structured in the same way as our articles and marked with the word "advertisement". They include 1 image (480 x 320 px), 1 headline (max. 55 characters), 1 teaser text (max. 300 characters) with a link to your chosen URL.

€ 550

per dispatch

Standalone Newsletter



The standalone newsletter is structured to match the look and feel of the regular newsletter in terms of content, layout and design and marked with the word "advertisement". The content of the entire newsletter is provided by the customer.

Incl. one correction loop.

€ 1,490

per dispatch

Banners



Skyscraper



Eye-catching advertisement that is displayed on the right or left side of the website. Static/animated graphics or HTML5 animations are possible. Appears on all pages, including the homepage. Not displayed on mobile devices.

Sizes

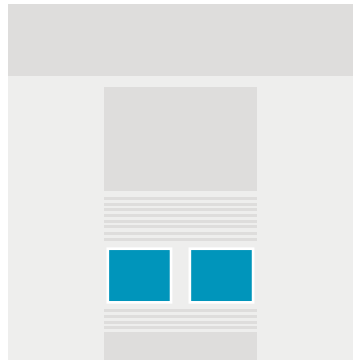
Standard: 120 x 600 px

€ 790 per month

Wide: 160 x 600 px

€ 850 per month

Medium Rectangle



Centrally positioned advert in the middle of the editorial content. Static/animated graphics or HTML5 animations are possible. Appears on all article pages. Displayed on mobile devices.

Sizes

300 x 250 px

€ 950

per month

Native Teaser



Authentically embedded advertisement within the article design with fixed placement on the homepage and article pages. Displayed on mobile devices.

Sizes

Image format 16:9 (1075 x 605 px)

Overline max. 30 characters

Title line max. 55 characters

Teaser text max. 156 characters

€ 1,190

per month

Note for all banners: in rotation with max. 5 advertisements

Banners



Billboard



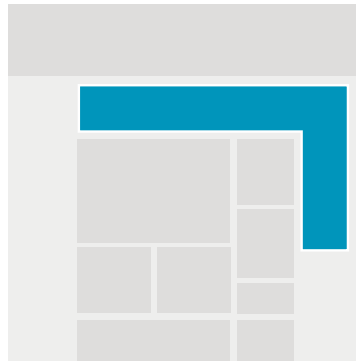
Eye-catching advertisement directly under the website navigation. Static/animated graphics or HTML5 animations are possible. Appears on all pages, including the homepage. Displayed on mobile devices.

Size

1,075 x 250 px
(alternatively 970 x 250 px)

€ 1,390
per month

Wallpaper



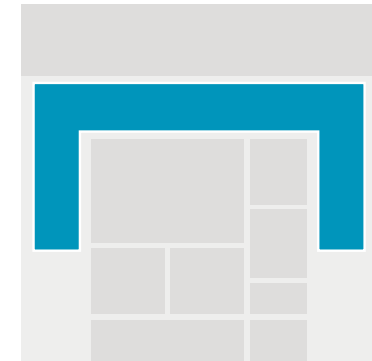
Large advertising format, the superbanner and a skyscraper join together to create a single advertising space. Static/animated graphics or HTML5 animations are possible. Appears on all pages, including the homepage. Only partially displayed on mobile devices.

Size

728 x 90 px
120 x 600 px or 160 x 600 px

€ 1,490
per month

Fireplace ad



Extra-large advertising format that creates a downward-facing frame around the website content. The seamlessly connected advertising spaces give the whole page the look of the advertiser. Static/animated graphics or HTML5 animations are possible. Appears on all pages, including the homepage. Only partially displayed on mobile devices.

Size

1,125 x 270 px or 1,125 x 90 px
120 x 600 px or 160 x 600 px

€ 1,490
per month

Note for all banners: in rotation with max. 5 advertisements

Retargeting

Get a **better result** from your campaign with multiple approaches: extend your banner advertising with retargeting and **benefit twice!**

Here's how it works

All users who visit our website are **tagged**. If a user then visits another website from our **"Top 100 AGOF" marketing network**, we will also display **your banner there**.

We determine together in advance how many **ad impressions (insertions)** we will realise for your banner in this environment. At the end of the runtime, you will also receive a report on the **exact reach achieved by your campaign**.



Price from € 1,000 for 50,000 ad impressions.

Availability, details and further information on request.

Social Media LinkedIn

Accurate and contemporary: Present yourself on one of the most up-to-date and valuable information platforms for your target group.

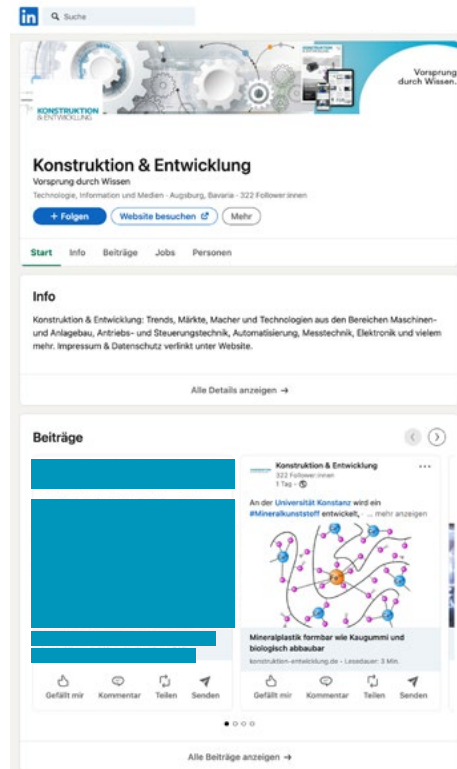
How it works

We publish your post as a sponsored article on our LinkedIn channel. Our followers then see your post in their timeline and you reach the target group that is relevant to you.

In addition, we increase your reach and target your post as an ad to other LinkedIn users.

Your advantages

Your LinkedIn ad remains as a post in the timeline and can be found in the **long term**.
We forecast reach between **500 and 1,000 impressions**



Specifications

You deliver:

- 1 - 3 images** (optimal image resolution 1200 x 627px)
- Post text up to 1,300 characters (incl. hashtags)
- 3 - 4 hashtags**

Optional: desired links for image and text (persons/companies)

Key Facts

- ✓ Our brand publishes your post
- ✓ Additional reach boost

390 €

Price per post

Podcast



Facts and figures:

- ▶ Over 8,000 subscribers*
- ▶ On average, 1,100 listeners per episode*
- ▶ Represented on Spotify, iTunes and much more.
- ▶ Over 260 episodes available

*As of: 01.01.2023

Podcast package: € 5,590

- ▶ Podcast recording
- ▶ Placement of a carrier article on our homepage
- ▶ Dissemination on social & business media channels
- ▶ Distribution as text ad in the corresponding newsletter

Talk to us: in combination with other advertising media, we can offer you a special price.

With our channels, we ensure the maximum target group-relevant reach for your episode(s).

Range of services:

- ✓ The podcast host will work out the topic with you.
- ✓ Playing time: 25-40 min.
- ✓ Host Dennis Rathmann promotes the podcast on his LinkedIn channel.
- ✓ We also promote the podcast twice on our social and business media channels
- ✓ as well as 2x within 4 weeks as a text ad in the thematically matching newsletter.
- ✓ A suitable carrier article will additionally be published on our homepage during the period.

Native Advertising: Online Advertorials

Advertorials offer plenty of **space for your promotional content** and are placed directly in the editorial environment with the look and feel of our media brand. This format is particularly suitable for drawing the attention of **your target group to your brand or product**.

Your benefit

You receive a **fixed placement on the homepage as well as a microsite in the text/image standard** of our website – incl. links to your website in the text.

This means you benefit from a **credible environment**, a **high level of attention** and **target group-specific reach** for your content. You can supply the content yourself or have it **professionally created by our editorial team**. We also promote your advertorial in **our newsletter**.

Thinking across channels:
book a cross-media campaign with online and print advertorial!

Advertorial basic



Microsite & native teaser in the text/image standard of the website with fixed placement on the homepage in rotation with max. 5 advertising formats. Displayed on mobile devices.

SPECIFICATION

- ▶ Your texts are used 1:1 as delivered
 - ▶ You provide us with the image material
 - ▶ 1 correction loop incl.
 - ▶ Labelled as an advertisement
 - ▶ Reach boost incl.
 - ▶ 1 text-image advertisement in the newsletter during the runtime
 - ▶ Extension at a discount rate available upon consultation
- € 1,390**
Runtime 1 month

Advertorial premium



Microsite & native teaser in the text/image standard of the website with fixed placement on the homepage in rotation with max. 5 advertising formats. Displayed on mobile devices.

SPECIFICATION

- ▶ Your texts will be optimised in terms of target group relevance, specialist journalism and content, or newly created.
 - ▶ You provide us with the image material
 - ▶ 1 correction loop incl.
 - ▶ Labelled as an advertisement
 - ▶ Reach boost incl.
 - ▶ 1 text-image advertisement in the newsletter during the runtime
 - ▶ Extension at a discount rate available upon consultation
- € 2,890**
Runtime 1 month

Native Advertising: Sponsored Article

Our editorial team writes about a relevant topic for you – we guarantee traffic for your article and you only pay for the readers that we actually reach! The sponsored article is an **informational text created by our editorial team** that is clearly geared towards the **needs of your target group**. The informative article is designed so that you attract **maximum attention** in the editorial environment and at the same time, are perceived as a **neutral expert**.

Your benefit

You will receive a **fully-fledged article created by our editorial team**, including a **native teaser** in the text/image standard of our website and will be named as the sponsor of the article – including a **link** to your website. The sponsored article always includes the target group-oriented and search engine-optimised **rewritten text** and is **constantly reach and SEO-optimised** during the term of four months – for the **maximum number of clicks** on your article and **long-term findability** in search engines.

You only pay for what you get: you pay a pre-determined price for each user of your article.

Sponsored Article



We are happy to prepare a reach forecast for your chosen topic in advance!

Full article incl. **native teaser** in the text/image standard of the website.
Displayed on mobile devices.

SPECIFICATION

Editorial texts are newly created for you in a target group-relevant, search engine-optimised and specialist journalistic manner. The prerequisite is that the text is useful in terms of content and not promotional.

- ▶ **Marked as a sponsored article**
- ▶ **Reach package incl.:**
We promote your sponsored article with targeted measures via suitable channels to achieve the maximum traffic for you and constantly optimise the content for Google, etc.
- ▶ **Unlimited runtime;**
Active promotion for approx. 4 months
- ▶ **Reporting with the most important key indicators at the end of the campaign**

from 30 € per user (mimimum purchase: 100 pcs.;
individually agreed upper limit possible)

Lead Generation

Generate **direct contacts** who have a concrete **interest** in your topic or product on our channels.

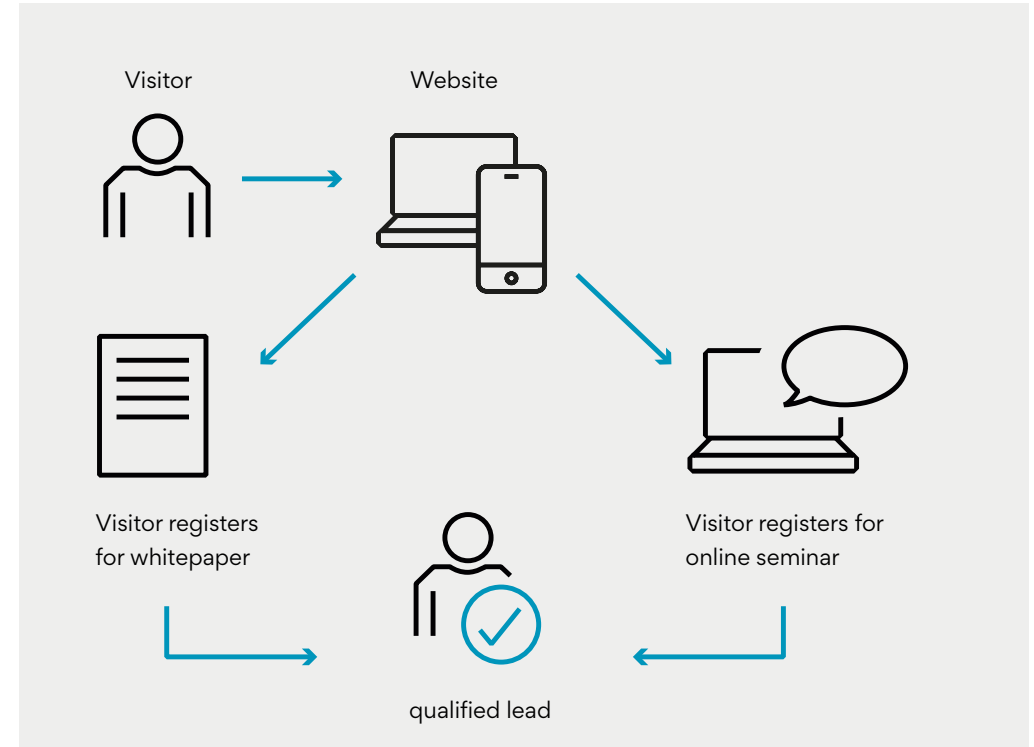
Your benefit

We know what **really moves your target group**:

We identify the appropriate **lead magnets** (**whitepaper or online seminar**).

You can supply the content yourself or have it created by our editorial team.

- ✓ You receive qualified contacts from us – with professional campaign management, targeted advertising measures and reporting.
- ✓ GDPR-compliant: all contacts are generated strictly according to the EU GDPR and can be used for your marketing and sales communication without risk.
- ✓ Further qualification measures ("lead nurturing") can be realised on an individual basis.



Lead Generation



We offer three types of **lead generation** individually adapted to **your needs**.

Benefit from a **credible environment**, a **high level of acceptance** and the **wide reach** of our marketing channels to address potential customers!

We are happy to prepare a lead forecast for you.

Lead generation with supplied finished content

- ▶ You supply a complete whitepaper or a recording of an online seminar.
- ▶ We make the content available for download on our website and mark it as an advertisement.
- ▶ We promote your content through our channels and generate leads for you.
- ▶ We provide you with the leads.

from € 2,890 plus Cpl*
Runtime 4 months

Whitepaper creation with lead generation

- ▶ We create a whitepaper on a topic that appeals to your desired target group.
- ▶ We design the whitepaper in the look & feel of our media brand without advertising messages.
- ▶ We make the whitepaper available for download on our website.
- ▶ We promote the whitepaper through our channels and generate leads for you.
- ▶ We provide you with the leads.

from € 4,790 plus Cpl*
Runtime 4 months

Online seminar creation with lead generation

- ▶ We create an online seminar on a topic that appeals to your desired target group.
- ▶ We design the online seminar in the look & feel of our media brand without advertising messages.
- ▶ We make the online seminar available for download on our website.
- ▶ We promote the live date & recording via our channels and generate leads for you.
- ▶ We provide you with the leads.

from € 6,190 plus Cpl*
Runtime 4 months

*Cost per lead, individually agreed

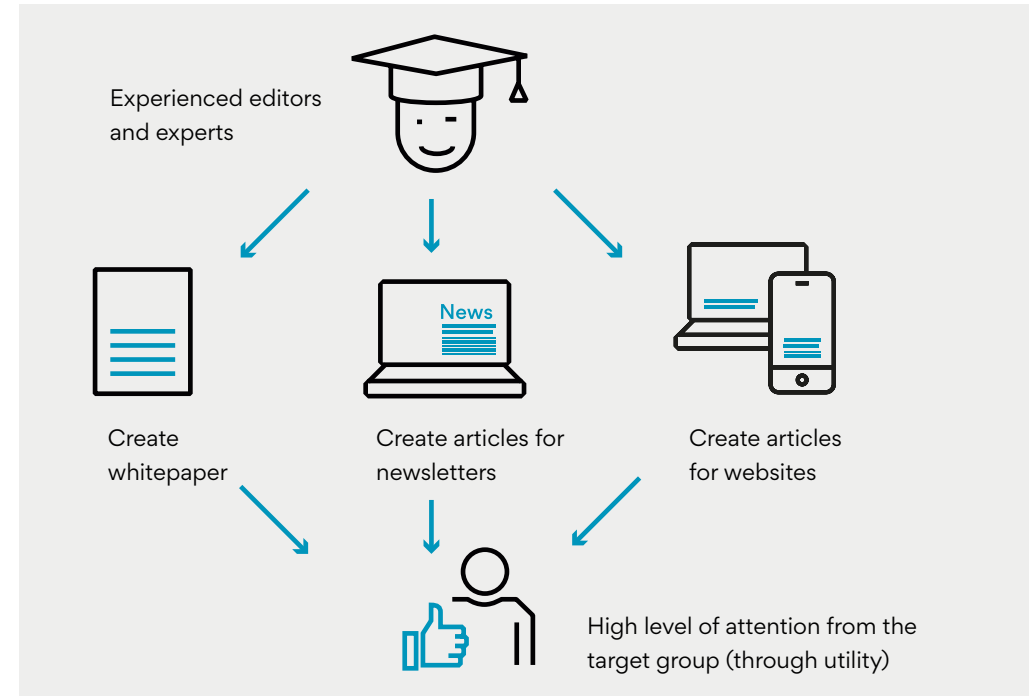
Content Creation

Reach your target groups with value content

Our specialist editorial teams produce content that is **relevant, credible and attention-grabbing** thanks to their in-depth understanding of readers, topics and markets. With this know-how, we develop value content for you.

Print and online, text and image, individual measures and overarching campaigns: Schlütersche handles **all the agency work for you** and creates content with which you can **influence your target group's purchasing decisions**. We are happy to advise you on suitable solutions.

- ✓ **Whitepaper**
- ✓ **Newsletter article**
- ✓ **Article for websites**



Price on request

Technical Specifications and Delivery

DELIVERING YOUR WEBSITE BANNER DATA

Please send the banner as a PNG, GIF or JPG (max. 40 kB) or as a HTML5 file (max. 400 kB) at least 7 business days before the booked publication date to anzeigendaten-kue@schluetersche.de

For HTML5 files (responsive), please deliver all banner elements in a .zip file and integrate a fallback solution for incompatible browsers.

DELIVERING YOUR NEWSLETTER TEXT AD

Please send the text as a Word file and the image as a PNG, GIF or JPG at least 7 business days before the booked dispatch date to anzeigendaten-kue@schluetersche.de

DELIVERING YOUR NEWSLETTER BANNER DATA

Please send the data as a PNG, GIF or JPG at least 7 business days before the booked dispatch date to anzeigendaten-kue@schluetersche.de.
Animated GIFs are also possible, however, they may not play correctly on all devices.

DELIVERING YOUR ONLINE-ADVERTORIALS

Please send the following content at least 7 working days (Advertorial Basic), or 10 working days (Advertorial Premium) before the booked publication date to anzeigendaten-kue@schluetersche.de:

- ▶ Images in 16:9 format (image file no larger than 250 KB) as JPG, GIF or PNG incl. copyright/picture credits: 1 lead image (1075 x 605 px), further article images (900 x 640 - 1920 x 1080 px): 1 for Advertorial Basic, up to 9 for Advertorial Premium
- ▶ Text as a Word file: overline (max. 30 characters), title (max. 55 characters), teaser (max. 111 characters), article text (max. 3000 characters), if desired captions (max. 255 characters each)
- ▶ Links to external sites or articles, YouTube videos or download material as required

DELIVERING YOUR STANDALONE NEWSLETTER

Please send the following content at least 10 business days before the booked dispatch date to anzeigendaten-kue@schluetersche.de:

- ▶ Subject line & headline: “Customer-Name: Headline” (total max. 68 characters incl. spaces)
- ▶ Customer logo (min. 180 px wide) + link to customer website
- ▶ Header image (600 x 250 px, JPG, PNG or GIF)
- ▶ Monothematic: 1 long text (Word file, 1400 characters incl. spaces) + link, 1 additional image optional (600 px wide, max. 250 px high, JPG, PNG or GIF)
or
Polythematic: 1 lead text (Word file, max. 400 characters incl. spaces) + link, up to 3 short articles with article image (180 x 120 px, JPG, PNG or GIF), headline (55 characters incl. spaces), text (Word file, max. 300 characters incl. spaces) + link
- ▶ Company contact details

Technical Specifications and Delivery

DELIVERING YOUR CONTENT FOR LEAD CAMPAIGNS

Please send the following content at least 10 business days before the agreed publication date to anzeigendaten-kue@schluetersche.de:

- ▶ Whitepaper (PDF, max. 6 MB) or online seminar recording (MP4, duration approx. 1 hour)
- ▶ For the landing page: 1 cover image: 1075 x 605 px (16:9), Heading (approx. 60 characters including spaces), Teaser text (max. 300 characters including spaces), introductory text (800-1000 characters including spaces)
- ▶ Optional additional material for advertising: image/logo (180 x 120 px), headline (approx. 50 characters), teaser text (approx. 300 characters), banner in Skyscraper, Medium Rectangle and/or Billboard format.

DELIVERING YOUR RETARGETING BANNER

Please send your banner as a GIF or JPG to anzeigendaten-kue@schluetersche.de:

- ▶ At least one of the following formats (when delivering a billboard, please supply an additional format.):
970 x 250 px, 728 x 90 px, 320 x 50 px, 800 x 250 px, 300 x 600 px, 320 x 480 px, 320 x 160 px, 300 x 250 px
(the more formats that you provide us with, the bigger the potential reach of your retargeting campaign)
- ▶ Technical specifications: max. 150 KB and SSL-secure, animated advertisements must be static after 30 seconds, 3rd party (javascript or html) max. 150 KB and SSL-secure, iFrame only possible from DoubleClick

TERMS OF PAYMENT

Account details:

8 days after invoice date, 2% discount; otherwise 30 days without deduction. Direct debit possible.
VAT ID no. DE 316 433 496

Bank details:

Commerzbank Hannover
IBAN no.: DE21 2504 0066 0331 8961 00
BIC: COBADEFFXXX

We have even more to offer!
Discover the Schlütersche
media group portfolio.



Portfolio



Strong brands under one roof

Animal Health

Our media reaches the entire practice from vet to veterinary assistant: trade magazines are supplemented by online portals, e-learning offers and a job market.

129,100 Impressions¹
6,100..... Newsletter recipients²
70,402 Readers³

2 Homepages
2 Newsletters
5 Magazines

Kleintierpraxis
News 4 Vets
Tierisch dabei

Deutsches Tierärzteblatt
Der praktische Tierarzt

www.vetline.de
tfa-wissen.de

Construction

Current insights into the construction industry, always very close to the industry: we provide decision-makers with the knowledge base for management and investment.

17,930 Impressions¹
8,500..... Newsletter recipients²
110,860 Readers³

1 Homepages
4 Newsletters
4 Magazines

Asphalt & Bitumen
Die Schweizer Baustoffindustrie
Steinbruch und Sandgrube
Straßen und Tiefbau

www.baunetzwerk.biz

Trade

With our media, we offer tradespeople valuable practical knowledge. Readers³ and users receive the latest industry news in print and digital form for business management and investment decisions.

198,800 Impressions¹
8,500 Newsletter recipients²
110,860 Readers³

1 Homepages
2 Newsletters
2 Magazines

Genau
Norddeutsches Handwerk

www.handwerk.com

Motor Vehicles and Mobility

Knowledge for all those who are mobile: this is available in our magazines amz, AutoRäderReifen and bfp. The annual bfp FORUM brings together decision-makers and experts from the industry.

194,900 Impressions¹
14,400.... Newsletter recipients²
65,613 Readers³

3 Homepages
3 Newsletters
3 Magazines

amz - Die Aftermarketzeitschrift
AutoRäderReifen-Gummibereifung
bfp - FUHRPARK & MANAGEMENT

www.amz.de
www.gummibereifung.de
www.fuhrpark.de

Industry

Everything for industry: whether aluminium, sheet metal or plastics – our trade media provide comprehensive information on developments and trends in magazines and online portals.

109,600 Impressions¹
13,500 Newsletter recipients²
81,607 Readers³

6 Homepages

9 Newsletters

6 Magazines

8 LinkedIn profiles

Blech Protector
K Zeitung Konstruktion und Entwicklung
NC Fertigung International Aluminium Journal

www.aluminium-journal.de www.blechonline.de
www.k-zeitung.de www.ncfertigung.de
www.protector.de www.konstruktion-entwicklung.de

¹ Source Google Analytics, monthly cumulative average 07/2022-06/2023

² Cumulated per dispatch, as of July 2023

³ Cumulative printed copies per issue, as of June 2023

Everything for your online presence



Coco makes digital communication simple

Your Marketing Cockpit

COCO combines relevant communication channels and functions in one marketing system. The all-in-one approach makes it possible to create content centrally and publish it with one click, adapted to the respective channel.



Be visible with your website



Maintain contacts via social media profiles



Grow with your online ads

We have everything you need

Your all-inclusive experience

- ✓ Build your digital channels with COCO.
- ✓ With COCO, you communicate with your target group.
- ✓ With COCO, you generate reach.



Website construction kit



Social media management



Google Business



Newsletters



Online ads

We are also happy to support you with your project. Many different services are available to you for this purpose.

Visit us for more information at

www.coco.one



Contact

We Are Here For You!



Dennis Roß
Advertising Director

dennis.ross@schluetersche.de
+49 (0)821 319880-34



Julia Feigl
Sales Consultant

julia.feigl@schluetersche.de
+49 (0)821 3198 80-66



Rüdiger Kroh
Editor-in-Chief

ruediger.kroh@schluetersche.de
+49 (0)821 319880-18



Simone Käfer
Editor

simone.kaefer@schluetersche.de
+49 (0)821 3198-8035

Contact

Editor and publisher

Schlütersche Fachmedien GmbH
A company of the Schlütersche Mediengruppe
Address: Gögginger Straße 105a, 86199 Augsburg
Phone +49 (0)821 319880-0
Fax +49 (0)821 319880-80
vg-augsburg@schluetersche.de
konstruktion-entwicklung.de
www.schluetersche.de

Reader/subscription service

vertrieb@schluetersche.de
Phone +49 (0)511 8550-8822

Print data

Send data to
anzeigendaten-kue@schluetersche.de

All prices plus VAT.

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